



## Our Logo - Four P's with The Cross At The Center

### Prayer...Praise...Participation...Prospects

#### Knitting the Hearts of Chapter Members Together

We encourage all members to set up a group email and individual email listings for their chapter. Following the procedures below will help speed the bonding process and build trust between members, resulting in more business referrals or employment referrals depending on your chapter type. We suggest that emails be used as follows:

#### Send a Group Email To All Members For:

1. **Prayer Requests:** Prayer keeps us connected. What better way to support each other than through prayer. Prayer is what gets us through the most difficult times and situations.

*Praise be to God, who has not rejected my prayer or withheld his love from me!*  
—Psalm 66:20 (NIV)

2. **Praise Reports:** When God answers your prayers, when you're blessed by an interaction with other NIC members or when you just want to give glory to God for His work in us and through us.
3. **Participation:** We encourage you to attend every meeting. Participation is how we build friendships, trust and learn more about our fellow members. It's also the best way to generate business referrals! But we understand that making every meeting is not always possible. If you can't attend one week, you are encouraged to send out a group email in advance of the meeting you will miss. If a last minute situation keeps you away, please send an after-the-fact email. Courteous communication fosters friendship and mutual respect. It also blesses the Lord and the chapter functions optimally. And consideration just makes good business sense.

*How wonderful, how beautiful, when brothers and sisters get along!*  
—Psalm 133:1 (The Message)

#### Send Individual Emails For:

4. **Prospects:** Because the sharing of business referrals or employment referrals is a core benefit of NIC membership, consistent and rapid communication of referrals is critical. So when you have a referral for a fellow NIC member, rather than waiting for the next meeting to pass it on, you're encouraged to email or phone in the referral immediately. Our goal is to never let a referral go cold because of a delay in its communication.